



IQware announces the opening of its Bangkok office

For immediate Release

January 31, 2019

IQware's global reach expands to Asia with office opening in Bangkok, Thailand. Strategically located in the heart of Bangkok, overlooking Rama IV road and the busy district of Khlong Toei from the 16th floor of the Green Tower building.

The Bangkok office opened its doors in August 2018. Since then, our first priority has been to recruit, hire, and train the best local resources available to directly support and service our Asian clientele.

"We are very proud of our workforce in Thailand. Crucial for our success was to hire experienced hospitality professionals with the necessary experience and skill sets to properly communicate and support all our Asian Clientele. IQware products are offered in Mandarin, Japanese, Thai and English and we now have certified technicians for each language." Said Eric Filiatreault COO Asia

With 50 properties and over 5,000 rooms already using our PMS across Thailand, Vietnam, Myanmar, Cambodia, Laos, Indonesia, Japan, Mauritius and the Philippines, IQware's brand presence is starting to be recognized throughout the region. With already 10 new properties in the pipeline for 2019, we fully expect our rapid expansion in Asia to continue at full speed.

Lastly IQware is excited to announce a new partnership agreement with a powerful reseller also based in Thailand. Genex Solutions has signed a 3 year deal - for a minimum of 10,000 rooms - to convert their 150 existing properties to IQware as well as recruit new clients in the region. Genex has had many years of success and experience selling and supporting hospitality and technology products in Southeast Asia and we are honored to count them as one of our trusted partners.

"We have a goal and mission to duplicate the success IQware has had in North America. Now with a direct presence, local resources and a strong distribution partner the sky is the limit. It not a question of if we will grow but rather how fast we can scale. As the owner of IQware I am committed to ensure we execute our goals and continue to scale to match our growth globally" David M. Perkins CEO/President

About IQware, Inc.

IQware, founded in 1984, is a hospitality software provider that helps hotels and other lodging operations find, book, know, host, and keep their guests. Today, IQware's technology operates over 135,000 rooms, generating over 3.5 billion dollars in annual gross revenue. "Built by Hoteliers for

Hoteliers”, the IQware staff brings more than 300 years of combined experience in managing hospitality properties and developing related software. From Regional Hotel chains to Multi-property Management companies to small independent properties, IQware Inc. is the single-source technology partner through ongoing customized training, user-driven technology development, 24x7 support, and lifetime software upgrades. For more information, visit www.iqwareinc.com or call (877) 698-5151