



RED PLANET HOTELS SELECTS IQWARE FOR ALL ITS ASIAN PROPERTIES

For Immediate Release

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BANGKOK – IQware today announced that the company was selected by Bangkok-based Red Planet Hotels to upgrade the fast-growing budget chain's Property Management System (PMS) in a deal that will see IQware's software rolled out to the hotel brand's expanding portfolio of hotels throughout Asia.

IQware's advanced property management platform has been implemented in Red Planet Hotels' 30 operating properties in Japan, Thailand, Indonesia, and the Philippines, and shall be rolled out in the brand's 8 hotels currently under construction.

IQware VP of Business Development in Asia, Eric Filiatreault, said "Red Planet Hotels has next-level technology expectations that are met by IQware's systems and software, which include a reliable and feature-rich PMS, an open API that can easily integrate with all the existing software, and a talented development team which is able to meet current and future technology challenges. IQware has a significant physical presence in the Asian market to support their multilingual end-users."

With IQware, Red Planet Hotels are equipped with fully automated tools that maximise revenue, increase occupancy, and improve the overall guest experience, all of which are integrated with the software. "We were impressed with IQware's software functionality and simplicity, even more so with the API capabilities. Further, we are very pleased with the team's willingness to undertake the necessary development in line with our rapid growth" added Red Planet Hotels VP of Revenue Management, Henry Samuel.

"IQware is committed to the Asian market. Signing up Red Planet Hotels is an important step for us to establish, and indeed expand, our presence in the region. Further, this partnership solidifies our company's capability to satisfy the future technology requirements of large hotel portfolios in multiple countries. With our local presence and support network, I am very confident of steady and significant growth for IQware in the region" remarked IQware Chief Executive Officer, David Perkins.

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For more information or high-resolution photography, please contact:

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About IQware, Inc.

IQware, founded in 1984, is a hospitality software provider that helps hotels and other lodging operations find, book, know, host, and keep their guests. Today, IQware's technology operates over 135,000 rooms, generating over 3.5 billion dollars in annual gross revenue. "Built by Hoteliers for Hoteliers", the IQware staff brings more than 300 years of combined experience in managing hospitality properties and developing related software. From regional hotel chains to multi-property management companies to small independent properties, IQware is the single-source technology partner through ongoing customised training, user-driven technology development, 24x7 support, and lifetime software upgrades. For more information, visit www.iqwareinc.com or call (877) 698-5151.

About Red Planet Hotels

Red Planet Hotels, founded in 2010, is a privately-owned regional hotel group focused on Asia's expanding budget hotel sector. The company owns and operates 30 hotels in Indonesia (7), Japan (5), the Philippines (13), and Thailand (5) for a total of 4,779 rooms. Eight additional hotels, comprising 1,769 rooms, will open across Japan, Thailand, and the Philippines in 2019 and 2020. These hotels will open using Red Planet's robust and scalable technology platform, providing both advanced reservation software, ensuring a fast and efficient booking process, and local attraction guides for customers. Red Planet comprises a stylish budget hotel offering, with all its properties centrally located and equipped with high-speed Wi-Fi. Red Planet's companies based in Jakarta (Red Planet Indonesia - PSKT:IJ) and Tokyo (Red Planet Japan - 3350:JP) are listed on the Indonesian and Japanese stock exchanges, respectively. For more information, please visit: www.redplanethotels.com